

Faculty:

**Michael McGowan, MBA, HCA**

Mr. McGowan was an OASIS Coordinator for the State of California. He monitored and interacted with 700 Home Health Agencies and 450 state surveyors in 24 district offices on a daily basis and also acted as a liaison between CMS, State government, and the provider community. Prior to his employment with the State of California, Mr. McGowan was a nurse with over twenty years of hands on patient care in a wide variety of settings. More than 97 percent of his clients have recovered funds that were previously withheld. To date he has recovered over \$18 million for clients nationwide. Currently Mr. McGowan, MBA, HCA is the CEO, Senior Consultant of CQIS, LLC.



How to register:

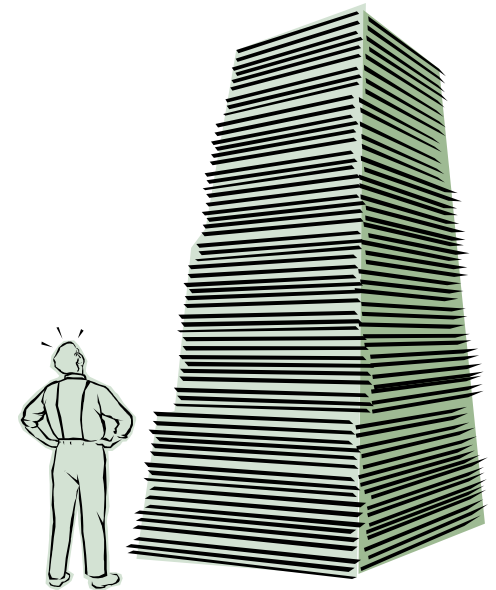
- **ON-LINE** with your credit card at:  
[www.cahsah.org](http://www.cahsah.org)
- **FAX** your registration to:  
916-641-5881
- **MAIL** your registration to:  
CAHSAH  
3780 Rosin Court, Suite 190  
Sacramento, CA 95834
- **PHONE** in your registration with credit card payment to: 916-641-5795 ext. 113

*Certificates of attendance will be mailed  
after evaluations are received.*

# RAC Audits Are you Ready?

Audio Conference

**Thursday July 23 , 2009  
10:00 a.m. to 11:30 a.m. PST**



**Brought to you by:  
California Association for Health Services at Home**



## What's it about?

This timely audio conference will describe how the new RACs operate and will describe the new documentation standards you will need in order to get through the expected elongated RACs appeals process. Automated survey activity is scheduled to start in a few short weeks. Complex medical review is scheduled early in 2010. Now that the practice runs are over, how do you and your resources stand strong against this new audit process?

National consultant Michael McGowan defines documentation of a clinical encounter as the "subjective narration" of an "objective encounter." He firmly believes that it will be your organization's documentation that will save you and carry you through the appeals process.

### More about Recovery Audit Contractors (RACs):

- \$980 million has already been recovered in the demonstration project (just six states with focus on hospitals).
- Some \$187 million dollars in commissions has been paid out to the RAC auditors.
- Even though hospitals have resources available to combat such attacks, each year over three years the RAC audits have identified more and more money through enhanced sophistication.
- RAC auditors are private organizations who work on commission and have buildings and salaries to pay each month. It will be their survival against yours.

*This is real.... You can't afford to miss this chance to get ahead of the RAC game.*

## Enjoy the convenience and cost-efficiency of a telephone workshop!

There is no travel time involved and no limit to the number of attendees from your agency who may participate at your site through one phone line. All you need to participate is a speaker telephone and a room large enough for your staff. It is a controlled, radio-like environment where you will gather your staff, dial a toll free number, state your verbal password and you're connected.

**The teleconference will take place from 10:00 a.m. until 11:30 p.m. PST.** Due to the expense of using the teleconference hook-up, registrations may not be shared between agencies – the agency's registration covers the access of only one phone line into the teleconference. The handout will be emailed to you one week prior to the call to the email address you provide.

### Your email confirmation will include:

Details of how to dial into the teleconference on a toll-free telephone line, the handout, and evaluation. Fees will be refunded only if written cancellation is received by CAHSAH two weeks prior to the workshop, and are subject to a handling fee. **No refunds will be given after the dial-in number is sent to your agency**



Shaping the Future of Home Care

## Registration

RAC Audits: Are you Ready? - July 23, 2009

Fee Schedule	Member	Non Member
Deadline is July 20th	\$199	\$299
Price includes certificates for 5 participants. Any additional CEU requests above 5 will be charged \$10.00 per certificate issued.		

**Not a CAHSAH Member?** Contact CAHSAH at (916) 641-5795 ext.114 to find out how you can join and receive member benefit discounted registration rates for this important training program!

Company Name: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Company Mailing Address: \_\_\_\_\_

City, State & Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Email Address: \_\_\_\_\_

### Pre-payment is required

<b>Method of Payment:</b> <input type="checkbox"/> Check (Payable to CAHSAH)		
<input type="checkbox"/> VISA	<input type="checkbox"/> Master Card	<input type="checkbox"/> American Express
Credit Card #	Exp. Date	CSV#
Billing Address		City, State, Zip
Cardholder Name (please print)		
Signature (required)		