

About the Webinar:

This is how it works...

Complete the Registration form for your agency and return to **CAHSAH**. A confirmation will be sent via email to verify site registration, as will the handouts, Internet link and 800 number for entering the webinar, and instructions for participation. **All webinars will take place from 8:30am-10:00am PST**

PLEASE NOTE: Each registration is for one (1) phone connection only. Sharing of registration or registration fees with other agencies and/or individuals is prohibited. Fees will be refunded only if written cancellation is received by CAHSAH two weeks prior to the webinar, and are subject to a handling fee. **No refunds will be given after the dial-in number is sent to your agency.**



How to register:

- **ON-LINE** with your credit card at: www.cahsah.org
- **FAX** your registration to: 916-641-5881
- **MAIL** your registration to: CAHSAH
3780 Rosin Court, Suite 190
Sacramento, CA 95834
- **PHONE** in your registration with credit card payment to: 916-641-5795 ext. 113

Three-Part Finance Webinar Series



Brought to you by:
California Association for Health Services at Home



Optimizing the Home Care Revenue Cycle—January 26, 2010

Optimizing the home care revenue cycle requires the ability to critically examine the processes leading up to the point of billing. A successful initiative to enhance the revenue cycle provides substantial returns beyond improved cash flow and working capital. This webinar will provide attendees with insights on how to examine the revenue cycle to identify opportunities to enhance performance, as well as provide benchmarks by which to compare current revenue cycle performance.

Program Objectives:

1. Apply benchmarks by which to evaluate revenue cycle performance.
2. Employ realistic revenue cycle performance goals.
3. Recognize typical revenue cycle challenges.
4. Apply successful methods of evaluating revenue cycle operations in such a way to identify opportunities for improved performance.

Drilling into the New Complexities of Medicare Billing—February 23, 2010

Medicare home health PPS refinements have significantly complicated the billing process. This webinar will provide strategies for drilling into the details of your billing processes, and participants will take away valuable insights on available industry resources and processes that can be implemented to help optimize efficiencies.

Program Objectives:

1. List typical Medicare home health billing challenges.
2. Apply suggested key billing performance measures.
3. Identify effective and efficient process

Implementing Strategies to Properly Handle Payment Variances—

March 23, 2010

Looking to improve your payment process? This webinar will target strategies for identifying payment variances and appropriately posting them to accounts receivable. Specific tools used in the practices employed by the presenter will be shared along with corresponding examples.

Program Objectives:

1. Identify items that determine payment.
2. List reasons for payment variances.
3. Describe how to appropriately deal with a payment variance when the payment received is determined to be correct.

Webinar Faculty:

M. Aaron Little, BS, CPA, Senior Managing Consultant with BKD National Health Care Group in Springfield, MO. Aaron routinely works with both home health and hospice agencies throughout the nation providing consultations and training on billing, operational and financial topics. He is a frequent speaker at state and national industry conferences.

Continuing Education Credits:

To apply for continuing education hours, please mail an evaluation form and a completed sign-in sheet, listing the individuals at your facility that participated and noting those requesting contact hours. Provider approved by the California Board of Registered Nursing (Provider #CEP2463 and by the California Board of Behavioral Sciences (Provider #PCE588) for one and one half (1.5) contact hours of continuing education per day.

Registration

Fee Schedule	Member	Non Member
All prices are per phone line and date of each seminar *(Phone line includes 5 continuing education unit requests)	\$199 EACH	\$299 EACH

*Any additional CEU requests will be charged \$10.00 per certificate issued.

Please check each/all dates you wish to participate

- January 26, 2010 (Deadline 01/22/10)** \$ _____
Optimizing the Home Care Revenue Cycle
- February 23, 2010 (Deadline 02/19/10)** \$ _____
Drilling into the New Complexities of Medicare Billing
- March 23, 2010 (Deadline 03/19/10)** \$ _____
Implementing Strategies to Properly Handle Payment Variances

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